

Fees for service is based on the average number of patients seen per day in Colorado which is between 11 and 20 patients per day. We estimate that to begin with this number should be closer to 11 with the average cash price of \$91-139 per visit. This information is provided by the Colorado Health Institute. We estimate to start accepting clients in March 2026, 11 patients per day \$100 per visit is \$1,100.00 per day at 5 days \$5,500.00 per week, with an average of 4 weeks per month or \$22,000.00 per month. Beginning in April 2026 there will be an increase in number of patients seen per day to 15, which changes the monthly income to \$30,000.00 which brings receipts for the last 9 months of the year to \$270,000.00 with the total for the year being \$292,000.00. Additional fees included above the office visit fee can include:

Average for physical in Colorado is around \$400

Lab Work including:

Test /Panel Name	Average Cost
Complete Blood Count (CBC)	\$46 - \$125
Routine Bloodwork Panel (CBC, CMP, TSH, urinalysis)	\$318 - \$650
Lipid Panel (Cholesterol, Trigly, HLD, LDL, VLDL)	\$128 - \$200
Urinalysis	\$40 - \$120
Thyroid Stimulating Hormone (TSH)	\$97 - \$195

The average virtual care cost ranges between **\$40 to \$90**. However, keep in mind that the actual cost can vary based on the conduction and the pricing structure of healthcare providers. These prices are from UCHealth

Crowhill Family Practice revenues grew from \$101,631 the first year to \$314,237 by year 5

In addition to those revenues Medicare added \$8,283 the first year and \$26,161 by year 5 and

Medicaid added \$5,233 first year but then was phased out so only \$615 the 5th year

The community of families registered with the Crowhill Family practice, defined as all members of families within which any single member has made use of the services of the Crow Hill Family Medicine Center within the previous 24 months. As of July 1, 1983, this group numbered 2,183 families and consisted of 7,280 individuals. At the time Crowhill Family was in operation other sources of primary care were available to members of the geographic community include a two-physician family practice group in the town of Conifer. With our districts population above 60% of the county our numbers will exceed these.

DORA (Colorado Department of Revenue) figures by zip code for 2023, increases in LWTF is approximately \$100,000.00 per year currently

	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
80421	59,585.97	46,270.76	61,002.52	55,227.70	45,903.74	59,414.47	71,397.43	64,165.96	28,562.03	48,364.80	12,756.90	46,738.70
80448	1,229.64	941.80	1,159.44	1,414.51	1,460.91	1,440.23	6,532.30	9,122.11	1,145.34	641.24	905.36	1,120.99
80470	29,774.96	19,491.93	17,639.62	20,222.27	19,626.13	30,008.24	34,666.79	31,982.85	1,863.98	3,684.06	6,683.80	3,080.67
80475	603.13	776.69	423.55	333.15	547.47	1,582.16	2,766.23	208.15	172.48	326.62	208.65	343.78
Total	91,193.70	67,481.18	80,225.13	77,197.63	67,538.25	92,445.10	115,362.75	105,479.07	31,743.83	53,016.72	20,554.71	51,284.14
Year												
Total	853,522.21											

Expenses

Renovations quote from contractor who contracts with health clinics.

2024 x-ray room costs (includes delivery, installation, and first-year service): entry level= \$45-\$59K; intermediate= \$65-\$89K ; premium= \$90-\$190K (blockimaging.com).

2024 lab start up equipment list= \$28K-\$66K. (<https://charteraz.com/2021/06/10/lab-startup-equipment-list-average-costs/>).

2024 hospital grade portable telehealth kit= \$7000 for portable kit (I recommend at least one) and \$14,000 for telehealth on a cart. Software: \$199/month (\$2,388 annually)

Revenue Sources	FY 2025	FY 2026
Fees for service ¹	\$0.00	\$300,000.00
1% sales tax ²	\$850,000.00	\$900,000.00
Grants ³	TBD	TBD
Foundation	TBD	TBD
Carry Over		\$525,000.00
Total Revenue	<u>\$850,000.00</u>	<u>\$1,725,000.00</u>
Expenses		
Rent plus utilities	\$50,000.00	\$50,000.00
Renovation of existing space	\$70,000.00	\$0.00
Capital outlay: Equipment	\$70,000.00	\$50,000.00
Phone/Internet	\$5,000.00	\$5,000.00
Building Maintenance		\$4,000.00
Accounting	\$5,000.00	\$5,000.00
Audit ⁴		\$5,000.00
Promotion	\$5,000.00	\$5,000.00
Director fees	\$2,000.00	\$2,000.00
District Services ⁵	\$50,000.00	\$700,000.00
Website	\$1,000.00	\$1,000.00
Insurance	\$2,000.00	\$10,000.00
Legal services	\$25,000.00	\$45,000.00
Tabor reserve	\$40,000.00	\$50,000.00
Total Expenses	<u>\$325,000.00</u>	<u>\$932,000.00</u>
Balance	<u>\$525,000.00</u>	<u>\$793,000.00</u>

¹ Estimated depending upon opening day for services, in 1983 Crowhill Family Medicine had revenues of \$300,000.00

² Estimated

³ Grants including El Pomar, CCHA Some grants cannot be applied for until the district is formed

⁴ Assumes no audit required for 2025 budget year operations

⁵ Includes expenditures in the following categories: (1) education and outreach; (2) recruitment and retention of primary care physicians and additional skilled medical professions; (3) improvement of medical service delivery to underserved populations within the County; and (4) procurement of and access to specialized health care resources.